

TENTATIVE AGENDA
(UP TO FIVE HOURS OF CE FOR BOTH NE & IA)

the DOCTOR is making a house call

2018 insurance leaders forum

may 17-18 - lincoln, ne - nebraska innovation campus

presented by:  

THURSDAY, MAY 17

8:00 **CHECK-IN:** coffee/juice available, exhibit hall open

9:00 **OPENING GENERAL SESSION**

Amy Dee: From Zero to Everyday Hero: It's All in Your Head

10:30 **MORNING BREAK WITH EXHIBITORS**

11:00 **BREAKOUT SESSIONS**

- Dan Meylan, Allied National Sales Director: The Next Generation of Small Group Health Care Solutions (1 hour CE)
- Mike Daly, Medica Sales Director for Individual Products – ACA Update and Impact on the Nebraska Individual Market (1 hour CE)
- Mike Hedge, NAIFA Director of Federal Government Relations – National Legislative Issues Update (1 hour CE)

12:00 **LUNCH IN EXHIBIT HALL**

1:15 **BREAKOUT SESSIONS**

- Dean Hoffman, Dean M. Hoffman LLC – Self-Funding: Is It Right for Your Clients? (1 hour CE)
- Eryka Morehead, President & CEO, Collaborative Planning Group – Long-Term Care: The Myths vs. The Facts (1 hour CE)
- Speaker from BlueCross BlueShield of Nebraska – Topic TBA (1 hour CE)

2:30 **BREAKOUT SESSIONS**

- Dean Hoffman, Dean M. Hoffman LLC – Self-Funding: What You Need to Know About Stop-Loss Contracts & Underwriting (1 hour CE)
- Ken Smith, Trainer & Consultant - Sales Lessons From the Masters (Practice Management, No CE)
- Speaker from Ameritas – Implications of The New Tax Law (1 hrr CE)
- Carolyn McNairy, Regional Sales Director, TASC – ERISA/FMLA/C OBRA/ACA Legal Requirements (1 hour CE)

4:00 **AFTERNOON GENERAL SESSION**

- Kevin Brown – The Hero Effect: Being Your Best When It Matters the Most

5 – 6:30 **RECEPTION WITH EXHIBITORS**

EVENING HOSPITALITY ROOMS – DINNER ON YOUR OWN

FRIDAY, MAY 18

8:00 **CHECK-IN:** coffee/juice available, exhibit hall open

8:30 **BREAKOUT SESSIONS**

- Speaker from UnitedHealthcare– Motion SME and Employee Wellnes (1 hour CE)
- Steve Alloy, Advanced Markets Specialist at Mutual of Omaha – Topic TBA (1 hour CE)
- Randy Dean, “The E-Mail Sanity Expert” – Smart Phone Success & Tips for Terrific Tablets (Practice Management, No CE for this Program)

9:45 **BREAKOUT SESSIONS**

- Kim Bolton, Executive Director, Communications, Planning & Administration at Blue Cross and Blue Shield Association - Federal Health Legislative Issues Update (1 hour CE)
- Randy Dean, “The E-Mail Sanity Expert” – Taming the E-mail Beast (Practice Management, No CE)

11:00 **CLOSING GENERAL SESSION**

Julius Erving “Doctor J” – What I’ve Learned



Known as one of the greatest NBA players of all time - and the man who popularized the “slam” dunk - Julius “Dr. J” Erving shares what he learned from 16 seasons of pro ball, and 30 years of post-basketball life.

12:00 **EVENT CONCLUDES**

Venue: Nebraska Innovation Campus
2021 Transformation Dr, Lincoln, NE 68508
Parking: FREE surface parking available

2018 Insurance Leaders Forum Attendee Registration Form – May 17 & 18

I am a: NAHU Member NAIFA Member (LOCAL: _____) Non-Member

First/Last Name _____ Industry Designations _____

Company _____ Email _____

Address _____ City _____ State _____ Zip _____

Business Phone _____ Mobile _____

If seeking C.E. Credit, please check State Insurance C.E. needed: Nebraska Iowa

National Producer Number (for C.E. credit) _____

Do you plan to attend the Friday 7:15 AM Prayer Breakfast? (\$10 additional fee payable at the door) YES NO

Registration Fees: Earlybird Registration Deadline: 4/30/18: Member: \$119 Non-Member: \$169
Regular Registration After 4/30/18: Member: \$149 Non-Member: \$199
Single Day Ticket – THURSDAY 5/17 ONLY: Member: \$89 Non-Member: \$129
Single Day Ticket – FRIDAY 5/18 ONLY: Member: \$89 Non-Member: \$129
Total Amount Due: \$ _____

Concurrent Sessions (please select one in each time frame — this will help greatly with CE reporting):

Thursday – 11:00 a.m.: Dan Meylan, Allied National Sales Director: *The Next Generation of Small Group Health Care Solutions* (1 hour CE)
 Mike Daly, Medica Sales Director for Individual Products – *ACA Update and Impact on the Nebraska Individual Market* (1 hour CE)
 Mike Hedge, NAIFA Director of Federal Government Relations: *National Legislative Issues Update* (1 hour CE)

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 Eryka Morehead, President & CEO, Collaborative Planning Group: *Long-Term Care: The Myths vs. The Facts* (1 hour CE)
 Speaker from BlueCross BlueShield of Nebraska – *Topic TBA* (1 hour CE)

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 Ken Smith, Trainer & Consultant: *Sales Lessons From the Masters* (Practice Management, No CE)
 Speaker from Ameritas – *Implications of The New Tax Law* (1 hour CE)
 Carolyn McNairy, Regional Sales Director, TASC: *ERISA/FMLA/COBRA/ACA Legal Requirements* (1 hr CE)

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 Steve Alloy, Advanced Markets Specialist at Mutual of Omaha – *Topic TBA* (1 hour CE)
 Randy Dean, “The E-Mail Sanity Expert” *Smart Phone Success & Tips*

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Federal Health Legislative Issues Update (1 hour CE)
 Randy Dean, “The E-Mail Sanity Expert” *Taming the E-mail Beast* (Practice Management, No CE)

ALL CE courses will provide credit for NE & IA insurance, pending approvals. All CE courses also will provide CEUs for CFP, Legal, CPA & PACE, pending approvals.

Payment Options: VISA Mastercard American Express Discover Paying By Check*

Name on Card _____

Card Number _____ Exp Date _____ Sec Code _____

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* *Make check payable to NAIFA-NE.* Note: When you provide a check as payment, you authorize us to either use information from your check to make a one-time electronic fund transfer from your account or to process the payment as a check transaction. When we process the check, funds may be withdrawn from your account as soon as the same day we receive your payment. You will not receive your check back from your financial institution.

Signed _____ Date _____

Mail completed form to: NAIFA-Nebraska • PO Box 24133 • Omaha, NE 68124 **OR FAX TO:** 877.355.9226 • **Questions?** Email info@goyellowhouse.com or call Erin at 402-690-1624. Refunds for cancellations before May 10, 2018 may be granted upon written request and decision of conference management, less an administrative fee of \$25. No refunds for cancellations or “no shows” after May 10, 2018; however, you may send a substitute.